

**EXPRESSION OF INTEREST  
For  
EMPANELMENT OF VENDORS FOR HIRING TIPPERS  
AND EXCAVATORS FOR TGMDC LTD**

Feb 2025

**Issued By:**

Telangana State Mineral Development Corporation Ltd .,  
3<sup>rd</sup> floor, HMWS&SB Building, khairatabad, Hyderabad

Website: [tgmdc.telangana.gov.in](http://tgmdc.telangana.gov.in)

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## BACKGROUND

The Telangana State Mineral Development Corporation Ltd (TGMDC) is nodal agency for managing sand related operations in Telangana State. TGMDC Monitors the daily sand orders and dispatches through robust IT platforms and network of department officials. At various levels of sand order, loading, dispatches and delivery, the corporation is monitoring with various interventions. TGMDC Ltd is also controls the demand and supply ration in open market to control rates to common man. TGMDC Ltd assess the requirements from various sources and plan accordingly to cater the needs by supplying sand to the required customers. At present private agencies/transporters supplying the sand to the customers, it is sometimes causing for high rates and non-availability of sand. TGMDC Ltd has identified various challenges in existing process and decided During the transportation process by private transporters. TGDMD Ltd has identified the contractor for activities of sand loading process. Sometimes the excavation contractors causes delay in loading process to the transportation vehicles To overcome the challenges Inthe existing process , department decided to intervene to sand excavation process through TGMDC Ltd empanelled vehicles. This will helps to corporation without any challenges in loading areas , the activity will be taken by corporation, if any illegal activities encouraged by excavation process also corporation will take necessary intervention and load the sand through empanelled agencies by providing vehicles. The interested agencies need to empanel with TGMDC Ltd for providing excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd.

It will helps to availability of sand to all the customers as per demand in market. The interested agencies need to provide excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd. Department will Indicate the sand reach areas for excavation on time and need basis.

## Objectives of EOI:

1. Empanelment of agencies for providing excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd
2. The Contractor/agency need to provide no.of vehicles as per the requirement of department
3. Department will empanel any no.of vehicles based on the demand and availability of vehicles
4. Sand reach areas will be indicated by TGMDC Ltd
5. Agency need to excavate and transport the sand from sand river area to stock yard or other location indicated by TGMDC Ltd
6. Rates will be finalised by department and exploration from this EoI
7. Work allocation and cancelation is discretion of TGMDC Ltd
8. Based on the demand and quantity the amount will be paid amount to contractors
9. All the vehicles should be equipped with GPS vehicle tracking system
10. Any deviations found in vehicle registration details, the vehicle will be blocked for further bookings
11. The agency is responsible for allocation of vehicles as per demand of TGMDC Ltd
12. Sand Excavator capacity should be 2.6 MT for each bucket.
13. Sand transportation tipper should be capacity of 26 MT.

## EOI Issuing Authority

The Vice Chairman & Managing Director, Telangana State Mineral Development Corporation Limited (TGMDC) invites through Expression of Interest from Contractors for Empanelment with TGMDC Ltd for providing excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd

**Name of the work:** Empanelment with TGMDC Ltd for providing excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd

In order to provide the information in brief for the convenience of the agencies, certain salient features of the EOI are furnished hereunder: (However, the agencies are requested to rely upon only on the detailed information as provided in the tender document under relevant heads). The successful participants shall be referred as "Contractor /Agency".

S. No.	Item	Description
1	EoI Title	EoI For Empanelment with TGMDC Ltd for providing excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd
2	Contact Email	tgmdcltd@gmail.com
3	Contact Details	Shri N.Yellaiah, GM(S&M)
4	Website	Tgmdc.telangana.gov.in
5	EoI Document Fee	Rs.10,000/- Rupees Ten Thousand Only
6	EMD	Rs.2,00,000/- In words Rs.Two Lakhs , D.D to be drawn in favor of the Vice chairman & Managing Director, TGMDC Ltd
7	Submission Mode	The physical documents should submit in sealed at O/o TGMDC Ltd, 3 <sup>rd</sup> floor, HMWS&SB, Khairatabad, Hyderabad Should submit in 2 separate sealed covers and sealed cover should written by : Cover 1: PQ& Technical Proposal Cover 2: Commercial Proposal

## Tentative Calendar of Events

S. No.	Milestone	Date
1	Release of Expression of Interest (EOI)	21.02.2025, 03:00PM
2	Due date for submission of queries to EOI	23.02.2025, 05:00PM
3	Last date for Submission of Response to EOI	28.02.2025, 05:00PM
4	Opening of EOI Responses	28.02.2025, 06:00PM
5	Declaration of Shortlisted Firms	01.03.2025, 05:00PM

# PROJECT DETAILS

## Scope of Work

This EoI aims to empanel the agencies/contractors to Empanelment with TGMDC Ltd for providing excavators and tippers for loading and transportation of sand reach areas identified by TGMDC Ltd At stockyards of various locations in Telangana State

### **ABOUT EMPANELMENT PROCESS.**

#### **Name/Scope of the work:**

### **ABOUT TRANSPORTATION OF SAND PROJECT**

- i) Providing vehicles for excavation, Transportation of sand from Identified sand reach areas in Telangana State on rate contract basis
- ii) The Tenderer must get themselves fully acquainted with the size and location of sand reach area and stockyard vis-à-vis excavation, loading /unloading points before submission of the tender. The rates quoted by Tenderer shall be deemed to have been done after such acquaintance. No agency will be entitled to any compensation arising out of any misapprehension in this regard. Before EoI, the agency must also get acquainted with the conditions of sand reach areas, route to be taken by agency for excavation, transportation of sand etc. Once the EoI is submitted, the agency will be deemed to have fully acquainted himself with the loading , transportation and he will not be entitled for any compensation on account of loading areas.
- iii) Sand Excavator capacity should be 2.6 MT for each bucket.
- iv) Sand transportation tipper should be 26 MT.

#### **Name/Scope of the work:**

**Empanelment for Agencies for provide Excavators, Tippers in identified sand reach areas.**

#### **Period of the work:**

12 months from the date of commencement of the contract.

# Instructions to Agencies

## **1.0 PREAMBLE**

- 1.1 This EOI document is intended to empanel the agencies give a general description of nature of the work and the quality envisaged for the materials, workmanship and the finished work. It is not intended to cover the minute details. The work shall be executed in accordance with the best modern practices and to the complete satisfaction of TGMDC.
- 1.2 The information given in this EOI document is given in good faith and meant to serve as a guide to enable the intending agencies to submit their EoI Documents on item rate basis. It is imperative that the agency shall obtain and examine all data, information and particulars required for the satisfactory execution of the work covered under the scope of this tender.
- 1.3 This is not agreement to provide the work allocation to the participated agencies in EoI process, TGMDC Ltd has sole authority to empanel the agencies, if any agencies attempts to any malpractices in any form , TGMDC Ltd solely rejects the proposal of that agency without notice issuance.

## **2.0 EXAMINATION:**

- 2.1 The agencies shall carefully examine the EoI documents.
- 2.2 The agencies shall be deemed to have obtained all information as to risks, contingencies, responsibilities and other circumstances which might influence or affect his/their EoI and the progress and performance of the contract and have taken into account all conditions and matters that may affect his/their works and cost thereof.
- 2.3 The agencies shall be deemed to have visited the site and its surroundings and have carefully examined and have satisfied about the existing site conditions, available infrastructure and local facilities etc., and have quoted the rates, taking into consideration all such conditions and matters, which may, in any way, affect work and the cost thereof.
- 2.4 The agencies shall be deemed to have been acquainted with all Government taxes, laws, statutes, regulations, levies etc., and other charges relating to the work at site. The rates submitted by the agencies shall include all Government taxes, levies and other charges relating to work at site. Income Tax and Works Contract Tax(ServiceTax), if leviable, shall be borne by the Tenderer, and shall be included in the rates.
- 2.5 Any neglect or omission or failure on the part of the agencies in obtaining necessary and reliable information upon the foregoing or any other matter affecting the tender shall not absolve him/them of any risk or liabilities or responsibilities for completion of the entire work in accordance with the terms and conditions of Tender Documents.

## **3.0 Acceptance of EOI / Empanelment**



- 3.1 Acceptance of EOI by the TGMDC will be communicated by Telegram/Fax/Courier Service, by Registered letter or E-Mail.
- 3.2 Empanelment on submitted EOI document based on the eligibility with TGMDC as per the norms and conditions mentioned in the tender document.
- 3.3 The Corporations shall pay price is Rs.33.50 Per MT for excavation and loading charges for machinery at Reach, Rs.25.30 per MT for transportation charges for the Tippers of sand from reach to stockyard and Rs.33.50 Per MT for loading cost of sand from Stockyard to lorries. The said cost is inclusive of all taxes.

#### **RESPONSIBILITIES OF THE CONTRACTOR:**

- a) The Contractor shall be responsible to supply adequate and sufficient number of excavators, tippers for excavation, transportation of sand under the Contract in accordance with the instructions issued by the General Manager or an officer acting on his behalf. The contractor shall endeavor to provide Heavy Commercial Vehicles for transportation.
- b) The Contractor shall transport by tippers to be arranged by him such number tippers etc; as may be required from day to day by the General Manager or an Officer acting on his behalf. The Contractor shall take care not to silt of different kind of soil containing different qualities of the same sand containing wet/damaged sand etc;.
- c) In special cases the Contractor may also be required at short notice to arrange to excavation, transport sand etc. and shall bound to comply with such requests.
- d) The Contractor shall be responsible for the safety of the sand from the time they are loaded on their tippers from Sand reach area until they have been unloaded from the tippers at Stockyard as specified in the Contract or as directed by the General Manager/Project Officer acting on his behalf. loaded/unloaded into/from tippers or any other vehicle shall be worked out on the basis of weighment. The representative of the Contractor shall be present at the time of checking of the weights at the loading/unloading points etc. General Manager/Project Officer of the Corporation as the case may be will be the sole Authority for determining the quantum of the loss.
- e) The loading of the stocks will be restricted to the rated axle load of the commercial vehicle prescribed under the Motor Vehicles Act and Rules there under as amended from time to time and the Contractor will abide by such rules in regard to loading of vehicles. If any penalty is imposed by any authority or any action is taken, in the event of overloading the vehicle, the Contractor shall be solely responsible for the same. Any Contractor resorting to Overloading/Diversions of the trucks in violation of the Rules will be treated as violating the terms & conditions of this Contract for which his Contract is liable to be terminated.
- f) The Contractor shall be liable for any loss/damage caused by any delay in the delivery of sand to the Corporation due to breakdown of vehicle or its detention by the police or other Authorities for non-compliance with any of the Rules and Regulations.
- g) The Contractor shall not allow any other goods to be loaded in the lorries/trucks in which the sand etc. of the Corporation are loaded during the existence of Agreement.
- h) The Contractor shall periodically inform in writing the registration numbers and description of the vehicles used for the transport of the goods of the Corporation so as to facilitate checking of the vehicles by the officers/ officials of the Corporation( in case of change of vehicle)

- i) The Contractor shall give an undertaking agreeing to abide by the Section 11 of the Carriage by Road Act, 2007 and shall undertake to compensate the loss as per the provisions. Further, Contractor shall also submit necessary documents of registration etc. to corporation.
- j) The Contractor shall not use the vehicles assigned for excavation, transportation of sand at Sand Stockyard for any other purpose even sand transport on General /Govt works during the existence of Agreement.

## Eligibility Criteria

TGMDC Ltd invited EOI for empanelment of agencies , with the following Pre-Qualification criteria

S. No.	Pre-Qualification Criteria	Description	Supporting Documents	Forms
1.	Legal Entity	The Bidder must be registered under Indian companies registration act or Proprietorship , such registration should be valid as on bidding date	i. Certificate of Registration ii. RoC certificate to be enclosed. iii. Copies of GST & Service Tax Registration certification & iv. Copy of PAN Card	Form EC-1
2.	Financial Details	The bidder should have annual average turnover of Rs.3.0 Crores in last 3 audited financial years: 2021-22, 2022-23, 2023-24 with supporting documents.	The Bidder should furnish proof to support their claim. Copies from Chartered accountant	Form EC-2
3	Similar experience	The bidder should have 10 tippers, 5 excavation vehicles vehicles(In case of hiring vehicles agreement need to be submitted)	RC Copies should submit	Form EC-3
4	Certifications	Valid GST and PAN Card	GST Copy PAN CARD Copy	
5	Non-Block listing	The agency should not be blocklisted	Self -Certification by agency	

### **Important Note:**

1. Consortium bidding is not permitted.
2. All the relevant EC(Eligibility Criteria) forms are to be submitted.
3. The bidder should upload all the required documents with clear visibility, avoid missing documents and avoid bidding mistakes. In such cases, TGMDC reserves its right in seeking clarification from the bidder and may disqualify the bidder for the bidding mistakes, missing

documents and for the documents that are not clear.

4. Relevant supporting documents (ink signed) should be submitted to the office address of Telangana State Mineral Development Corporation Ltd. (TGMDCL) and as & when requested by the EOI issuing authority without fail otherwise the bid is liable to be treated as "non responsive".
5. An undertaking from bidder is required stating that they would facilitate the department on regular basis with the technology/product updates and extend support.
6. The Bidder shall have sufficient technical expertise, relevant experience and requisite infrastructure to execute the project.
7. Local Presence: Preference will be given to the Bidder having a Local Office & Development Team in Hyderabad. Self-certified Address on Letterhead to be submitted.
8. Based on the qualified agencies only will be shortlisted for next stage of evaluation , agencies which are not qualified in PQ criteria will be not be evaluated further

**Empanelment Criteria:**

The empanelment criteria will be done based on the satisfactory submission of documents by the agencies, department officials will verify the documents submitted, the evaluation will be done on 2 stages:

1. PQ evaluation

2. Commercial Evaluation

In stage 1 , the PQ and technical details will be evaluated based on the documents submitted , after evaluation in stage 1, will be open commercial proposal , based on the cost submitted by agencies , department will identify the agencies for empanelment.

# EOI SUBMISSION GUIDELINES

## Submission of Cover Letter

<b>To</b> <b>The Vice Chairman &amp; Managing Director</b> <b>TGMDC Ltd</b> <b>3<sup>rd</sup> Floor, HMWS&amp;SB,</b> <b>Khairatabad, Hyderabad</b>	<b>From:</b> <<Name of Company>> <<Address of the Company>>
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**Ref.No.**-----

**Subject:** Submission on the proposal towards "Expression of Interest from Contractors for Empanelment of agencies to provide excavators and tippers for sand excavation and transportation in sand reach areas at various locations in Telangana State".

Sir,

We have examined the EoI for the **Empanelment of agencies to provide excavators and tippers for sand excavation and transportation in sand reach areas at various** locations in Telangana State document and we submit our proposal declaring all the information and statements made in this proposal are true and we accept that any misrepresentation will lead to disqualification.

Following details submitted:

1. Legal Status of the Company. (RoC, GST and PAN copies)
2. Financial Turnover Details for the past 3 Financial years from Similar Business. (Audited Balance sheets, PL Statement, CA Certificate Attached).
3. Registration, Insurance, Tax clearance Copies
4. Non-Blocklisting letter
5. GST Copy
6. PAN Card Copy
7. Project Commercial Details.

**Date & Place:**  
**Stamp**

**Signature of Authorized signatory &**

**Note:** *To be submitted on the letterhead*

## Form EC1 - General Information

S. No.	Description	Supporting Documents with page nos.
1	Name of the Company	
2	Date of Incorporation (Registration Number & Registering Authority) GST No., PAN No.	
3	Registration No	
4	Nature of Business	
5	Address of the Registered Office	
6	Name & e-mail id, phone number, fax of the Contact Person	Mobile No: Fax: Email
7	Certification details (if any) (valid documents to be submitted)	
8	Year wise Turnover : F.Y 2021-22 F.Y 2022-23 F.Y 2023-24	

We hereby declare that our proposal submitted in response to this EOI is made in good faith, and the information contained is true and correct to the best of our knowledge and belief

Sincerely,

Name

Title

Signature

## Form EC2 - Financial Details

Ś. No.	Financial Years	Overall Turnover Details Rs.	Revenue from Similar Business Rs.	Networth Rs.
1	FY 2021-22			
2	FY 2022-23			
3	FY 2023-24			

**Note:**

1. Duly signed by Statutory Auditor
2. Audited Balance sheet and Profit & Loss account statement for the last 3 audited financial years shall be submitted as supporting evidence

**Place:**

**Signature of Bidder & Stamp**

**Date:**

## Form EC3 –Transportation Vehicles Information

S. No.	Vehicle Type	No.of Vehicles	Year of Registration
1.			
2.			
3.			

**Note:** *The service provider should submit Self-Certification by the authorized signatory.*

- a) Vehicles available with contractor
- b) Year of vehicle registration details

- c) RC Copies of vehicles
- d) Incase of hired vehicles, self certification of about vehicles

**Place:**

**Signature of Bidder &Stamp**

**Date:**

## Commercial Bid Format

**Name of the Bidder:**

**Name of the Project:**

## FIN-I-Commercial form

Description	Capacity	Rate per Ton in Rs.	In Word In Rs.
<b>Excavation and Loading at reach. (Bucket Capacity)</b>	<b>2.6 MT</b>	<b>33.50</b>	<b>Thirty Three Rupees and Fifty Paisa</b>
<b>Transportation of sand from source to stockyard. (Tipper Capacity)</b>	<b>26 MT</b>	<b>25.30</b>	<b>Twenty Five Rupees and Thirty Paisa</b>
<b>Loading cost of sand from stockyard to lorries (Bucket Capacity)</b>	<b>2.6 MT</b>	<b>33.50</b>	<b>Thirty Three Rupees and Fifty Paisa</b>

**Note:**

1. The Contractor should submit the proposal for the above indicated cost only, if any deviation will not be consider for further process.
2. The contractor should submit declaration statement for accepting above indicated cost
3. All other tasks pertinent to the project even though may not have been mentioned in the bid document are assumed to have been included in the work.
4. Deduction of taxes at source will be made as per applicable laws from the payments to be made to the bidder.
5. The Proposal inclusive of all installation and transportation charges to the mentioned locations.

**Date**

**Signature of Bidder &Stamp**

## Submission of Cost Acceptance Letter

<b>To</b> <b>The Vice Chairman &amp; Managing Director</b> <b>TGMDC Ltd</b> <b>3<sup>rd</sup> Floor, HMWS&amp;SB,</b> <b>Khairatabad, Hyderabad</b>	<b>From:</b> <<Name of Company>> <<Address of the Company>>
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**Ref.No.**-----

**Subject:** Submission on the proposal towards “**Expression of Interest from Contractors for Empanelment of agencies to provide excavators and tippers for sand excavation and transportation in sand reach areas at various locations in Telangana State.**”

Sir,

We have examined the EoI for **Expression of Interest from Contractors for Empanelment of agencies to provide excavators and tippers for sand excavation and transportation in sand reach areas at various locations in Telangana State**document and we accepting and submitting our proposal declaring for accepting the cost terms as like following table :

Description	Capacity	Rate per Ton in Rs.	In Word In Rs.
<b>Excavation and Loading at reach. (Bucket Capacity)</b>	<b>2.6 MT</b>	<b>33.50</b>	<b>Thirty Three Rupees and Fifty Paisa</b>
<b>Transportation of sand from source to stockyard. (Tipper Capacity)</b>	<b>26 MT</b>	<b>25.30</b>	<b>Twenty Five Rupees and Thirty Paisa</b>
<b>Loading cost of sand from stockyard to lorries (Bucket Capacity)</b>	<b>2.6 MT</b>	<b>33.50</b>	<b>Thirty Three Rupees and Fifty Paisa</b>

**Date & Place:**  
**Stamp**

**Signature of Authorized signatory &**

**---End of Document---**